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Don't venture into the consulting field

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without this essential Fieldbook & Companion! Following on the heels of the best-selling Flawless Consulting, Second Edition comes The Flawless Consulting Fieldbook and Companion. Whether you work as a consultant or you work with consultants, this relentlessly practical guide will be your best friend as you discover how consulting influences your business- and real life- decisions and those of others.

The Flawless Consulting Fieldbook and Companion : A Guide ...

“Flawless consulting” means being truthful, and giving as direct and straightforward responses as you can to all of your client’s questions. There are three roles you can assume as a consultant, which we cover in the key lessons below.

Flawless Consulting Summary - Peter Block | PDF & Audiobook

Flawless Consulting Expanded Book Content The checklists and worksheets

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below are referenced within the book **Flawless Consulting: A Guide to Getting Your Expertise Used**. These checklists are designed for you, the consultant, to use for improving your relationship with the Client.

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For over fifteen years, consultants-both internal and external-have relied on Peter Block's landmark bestseller, **Flawless Consulting**, to learn how to deal effectively with clients, peers, and others. Using illustrative examples, case studies, and exercises, the author, one of the most important and well known in his field, offers his legendary warmth and insight throughout this much-awaited second edition.

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This Third Edition to Peter Block's **Flawless Consulting** addresses business changes and new challenges since the

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second edition was written ten years ago. It tackles the challenges next-generation consultants face, including more guidance on how to ask better questions, dealing with difficult clients, working in an increasingly virtual world, how to cope with complexities in international consulting, case studies, and guidelines on implementation.

Flawless Consulting (3rd ed.) by Block, Peter (ebook)

Here are the best flawless consulting: a guide to getting your expertise used you can buy. When quality matters more than the price, these are the best flawless consulting: a guide to getting your expertise used options in 2020

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Flawless Consulting: A Guide to Getting Your Expertise Used, 3rd Edition, is considered the “consultant’s bible” and a landmark bestseller that explains how to deal effectively with clients, peers,

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and others. The third edition addresses new challenges since the second edition was written and explores what's on the minds of the "next generation" of consultants.

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Focus on what makes for successful consulting with this practical, how-to-do-it guidebook. It applies to anyone who does consulting, even if you don't call yourself a consultant. Author Peter Block describes it this way: You are consulting any time you are trying to change or improve a situation but have no direct control over the implementation. Flawless Consulting delves into the science of effective consulting . . . whether on a formal client basis...

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Flawless Consulting addresses business changes and new challenges since the second edition was written ten years ago.

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Don't get me wrong, Flawless Consulting is a good and useful book that will definitively improve your consulting perspectives and skills, yet I had expected more. The parts of the book related to consultant authenticity was excellent, but the parts on consulting phases and contracting felt mechanic.

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